

**AFOL MILANO – SERVIZIO EURES**

MALTA



<b>Riferimento</b>	EURES MALTA Ref. 414083
<b>Mansione</b>	Accounting Manager Ref. 414083
	<p>Contract Type: Indefinite Job description Accounting Manager (Hybrid or On-Site in Ta' Xbiex, Malta) We are seeking a skilled Accounting Manager to join our growing team. This is a fantastic opportunity to work with a forward-thinking company at the forefront of the financial trading industry! We are a cutting-edge online trading platform tailored for investors of all levels. Our mission is to empower clients to make informed decisions and trade confidently in financial markets. We offer:</p> <ul style="list-style-type: none"> <li>• Advanced technology and access to a wide range of financial instruments.</li> <li>• Competitive rates and low spreads.</li> <li>• Powerful trading tools to maximize results.</li> </ul> <p>We pride ourselves on delivering a seamless and effective trading experience to help our clients achieve their goals. Your Responsibilities As an Accounting Manager, your main duties will include:</p> <ul style="list-style-type: none"> <li>• Managing general accounting operations.</li> <li>• Monitoring and invoicing inter-company transactions.</li> <li>• Overseeing partner commission payments.</li> <li>• Managing relationships and reconciling with payment providers.</li> <li>• Preparing and finalizing accounting reviews.</li> </ul> <p>Requirements We're looking for a professional who meets the following criteria:</p> <ul style="list-style-type: none"> <li>• Degree or significant experience in finance and accounting.</li> <li>• Proficiency in VBA, with expertise in preparing balance sheets, income statements, and financial statements.</li> <li>• Fluency in English (essential). French is a plus.</li> <li>• Rigorous, organized, and detail-oriented with excellent follow-up skills.</li> <li>• Advanced proficiency in Excel and other accounting software.</li> <li>• Versatile, proactive, and equipped with strong interpersonal skills.</li> <li>• Deadline-driven, with effective time management and stress-resilience skills.</li> </ul> <p>Training provided Onboarding to the team and the company. Each manager is responsible for training the new recruit within their respective team. The training will be based on the recruit's job description as well as an introduction to the world of trading. Any assistance with accommodation/relocation We regret to inform you that we do not provide assistance with accommodation or relocation Any other benefits We offer access to a gym, weekly team events, and breakfast on Monday mornings. Additionally, we have a very flexible leave policy to accommodate our employees' needs. Salary €27,000 - €30,000 per year, depending on experience How will the interviews be held The first interview will be conducted online, and if successful, the second interview will take place online with the manager responsible for the respective position. To apply CVs and a covering email are to be sent by email to eures.recruitment.jobspplus@gov.mt and c.c. to eures@afolmet.it and should be written in English. Please quote the vacancy name and number in your email</p>
<b>Sede</b>	Ta' Xbiex, Malta
<b>Numero posti</b>	1
<b>Email:</b>	<b><a href="mailto:eures.recruitment.jobspplus@gov.mt">eures.recruitment.jobspplus@gov.mt</a></b> and c.c. to <a href="mailto:eures@afolmet.it">eures@afolmet.it</a>
<b>Scadenza:</b>	09/02/2025

Le offerte sono consultabili online al seguente link

[http://www.cittametropolitana.mi.it/sintesi/banchedati/Offerte\\_Eures\\_per\\_lavorare\\_in\\_Europa\\_.html](http://www.cittametropolitana.mi.it/sintesi/banchedati/Offerte_Eures_per_lavorare_in_Europa_.html)

**AFOL MILANO – SERVIZIO EURES**

<b>Riferimento</b>	EURES MALTA Ref. 414084
<b>Mansione</b>	Affiliate Manager (Retention) Ref. 414084
	<p>Contract Type: Indefinite Job description We are hiring an Affiliate Manager (Retention) Join us to engage and nurture our affiliates in the world of proprietary trading firms! We are a prop firm that helps traders achieve performance by providing capital and an optimal trading environment. We are looking for an Affiliate Manager (Retention) to maintain strong relationships with our affiliates and maximize their satisfaction.</p> <p>Responsibilities:</p> <ul style="list-style-type: none"> <li>• Manage and retain existing affiliates by providing tailored support based on their needs.</li> <li>• Analyse affiliate performance and provide recommendations to maximize results.</li> <li>• Provide personalised and responsive support to meet affiliate needs.</li> <li>• Collaborate with affiliates to increase their engagement with the platform.</li> <li>• Identify opportunities to improve the affiliate program based on industry trends.</li> <li>• Work closely with marketing and product teams to align strategies.</li> </ul> <p>Requirements</p> <ul style="list-style-type: none"> <li>• Experience in affiliate management or client relations, ideally within the trading or prop firm industry.</li> <li>• Analytical skills to interpret affiliate performance and recommend actions.</li> <li>• Strong communication and interpersonal skills.</li> <li>• Knowledge of digital marketing tools is a plus.</li> <li>• Proficiency in English is a major advantage.</li> </ul> <p>Training provided Onboarding to the team and the company. Each manager is responsible for training the new recruit within their respective team. The training will be based on the recruit's job description as well as an introduction to the world of trading.</p> <p>Any assistance with accommodation/relocation We regret to inform you that we do not provide assistance with accommodation or relocation</p> <p>Any other benefits We offer access to a gym, weekly team events, and breakfast on Monday mornings. Additionally, we have a very flexible leave policy to accommodate our employees' needs.</p> <p>Salary A competitive salary range of €21,600 to €24,000 gross fixed annually, depending on your experience. In addition to the fixed salary, you'll also receive a percentage of the net deposit.</p> <p>Vacancy additional information Working hours: Full-time, 40 hours per week, from 10 AM to 7 PM. Flexible work options, including opportunities for remote or hybrid work.</p> <p>How will the interviews be held The first interview will be conducted online, and if successful, the second interview will take place online with the manager responsible for the respective position.</p> <p>To apply CVs and a covering email are to be sent by email to <a href="mailto:eures.recruitment.jobsplus@gov.mt">eures.recruitment.jobsplus@gov.mt</a> and c.c. to <a href="mailto:eures@afolmet.it">eures@afolmet.it</a> and should be written in English. Please quote the vacancy name and number in your email</p>
<b>Sede</b>	Malta (opportunities for remote or hybrid work)
<b>Numero posti</b>	1
<b>Email:</b>	<a href="mailto:eures.recruitment.jobsplus@gov.mt">eures.recruitment.jobsplus@gov.mt</a> and c.c. to <a href="mailto:eures@afolmet.it">eures@afolmet.it</a>
<b>Scadenza:</b>	09/02/2025

**AFOL MILANO – SERVIZIO EURES**

<b>Riferimento</b>	EURES MALTA Ref. 414086
<b>Mansione</b>	Front-End Developer Ref. 414086
	<p>Contract Type: Indefinite</p> <p>Job description Collaborating with our product and design teams, you will contribute to the design and development of high-performing, intuitive, and modern web interfaces with a professional and sleek design tailored to the finance and brokerage sectors.</p> <p>Requirements To thrive in this role, we're looking for someone with expertise in:</p> <ul style="list-style-type: none"> <li>• React: To build dynamic and responsive user interfaces.</li> <li>• TypeScript: To ensure code quality, robustness, and maintainability.</li> <li>• Material-UI (MUI): To create elegant and consistent interfaces.</li> <li>• GIT: To manage version control and collaborative workflows effectively.</li> </ul> <p>Bonus skills:</p> <ul style="list-style-type: none"> <li>• Knowledge of web design.</li> <li>• A strong sense of UI/UX to deliver smooth and intuitive user experiences.</li> <li>• Experience in creating professional, modern design tailored to industries like finance and brokerage.</li> </ul> <p>Training provided Onboarding to the team and the company. Each manager is responsible for training the new recruit within their respective team. The training will be based on the recruit's job description as well as an introduction to the world of trading.</p> <p>Any assistance with accommodation/relocation We regret to inform you that we do not provide assistance with accommodation or relocation.</p> <p>Any other benefits We offer access to a gym, weekly team events, and breakfast on Monday mornings. Additionally, we have a very flexible leave policy to accommodate our employees' needs.</p> <p>Salary €32,000 to €35,000 per year.</p> <p>How will the interviews be held The first interview will be conducted online, and if successful, the second interview will take place online with the manager responsible for the respective position.</p> <p>To apply CVs and a covering email are to be sent by email to <a href="mailto:eures.recruitment.jobspplus@gov.mt">eures.recruitment.jobspplus@gov.mt</a> and c.c. to <a href="mailto:eures@afolmet.it">eures@afolmet.it</a> and should be written in English. Please quote the vacancy name and number in your email</p>
<b>Sede</b>	Malta
<b>Numero posti</b>	1
<b>Email:</b>	<a href="mailto:eures.recruitment.jobspplus@gov.mt">eures.recruitment.jobspplus@gov.mt</a> and c.c. to <a href="mailto:eures@afolmet.it">eures@afolmet.it</a>
<b>Scadenza:</b>	09/02/2025

**AFOL MILANO – SERVIZIO EURES**

<b>Riferimento</b>	EURES MALTA Ref.406844
<b>Mansione</b>	Italian Speaking Sales Agent Ref. 406844
	<p>We are one of the best providers specializing in the management of strategic activities surrounding sales and customer relations for online financial products trading. Currently we are looking for Italian Speaking Sales Agents, who are looking to work in a dynamic environment with opportunities for further professional and personal growth.</p> <p>Responsibilities</p> <ul style="list-style-type: none"> <li>• Creating and maintaining relationships with clients over the phone</li> <li>• Liaising with potential clients and converting them into active ones</li> <li>• Market Research</li> <li>• Document verification and collection</li> </ul> <p>Requirements</p> <ul style="list-style-type: none"> <li>• Fluent in Italian</li> <li>• At least 3 months experience in a similar environment (preferably a call centre)</li> <li>• MQF level 3 standard of education or the equivalent(<a href="http://qualifications.ncfhe.gov.mt/">http://qualifications.ncfhe.gov.mt/</a>)</li> <li>• Economy/financial studies will be considered as an advantage</li> <li>• Strong communication and teamwork skills</li> <li>• Willingness to be rewarded per performances, accept responsibility</li> <li>• Be able to work under pressure</li> <li>• Flexibility</li> <li>• Independent, accurate thinking</li> <li>• High capacity to learn at a rapid pace</li> <li>• Well-versed with the Microsoft Office suite including Excel and Word and Mail</li> <li>• Outgoing personality</li> </ul> <p>Training provided Yes, in house training is provided.</p> <p>Any assistance with accommodation/relocation</p> <ul style="list-style-type: none"> <li>• Upon your arrival at the airport our driver will pick you up.</li> <li>• The employer could help with accommodation in the first 4 weeks. This would need to be discussed at interview stage.</li> <li>• After three months of employment, you will be entitled for flight ticket refund (up to 200 euros and upon receipt) for relocations</li> <li>• After three months of employment will receive food allowance</li> <li>• As we truly believe in growth within, many opportunities to join management team.</li> </ul> <p>We also have introduced a friend referral scheme- awarded once a friend you recommend is employed with us.</p> <p>Salary Eur 1500 euros gross + commissions</p> <p>Other Benefits:</p> <ul style="list-style-type: none"> <li>• Super fun international environment –around 200 employees in a huge open floor office setup</li> <li>• Weekly food allowance benefits (applied after three months veterancy)</li> <li>• Local discounts in variety of surrounding cafés, GYMs, real-estate agencies, and similar</li> <li>• Generous incentivizing budgets with great prizes, competition, and off-site activities!</li> <li>• 300 sunny days per year in Malta</li> </ul> <p>Contract Type: 2 year contract that is renewed</p> <p>Job Location: Malta</p> <p>How the interviews will be held Via Skype or in person</p> <p>To apply CVs and a covering email are to be sent by email to <a href="mailto:eures.recruitment.jobsplus@gov.mt">eures.recruitment.jobsplus@gov.mt</a> and c.c.to <a href="mailto:eures@afolmet.it">eures@afolmet.it</a> and should be written in English. Please quote the vacancy name and number in your email</p>
<b>Sede</b>	IL-BELT VALLETTA, Malta
<b>Numero posti</b>	10
<b>Titolo</b>	MQF level 3 standard of education or the equivalent ( <a href="http://qualifications.ncfhe.gov.mt/">http://qualifications.ncfhe.gov.mt/</a> )
<b>Email:</b>	<b><a href="mailto:eures.recruitment.jobsplus@gov.mt">eures.recruitment.jobsplus@gov.mt</a> and in c.c. to: <a href="mailto:eures@afolmet.it">eures@afolmet.it</a></b>
<b>Scadenza:</b>	23/01/2025

**AFOL MILANO – SERVIZIO EURES**

<b>Riferimento</b>	EURES MALTA Ref. 406535
<b>Mansione</b>	Italian Speaking Game Presenter Ref. 406535
	<p><b>Job description</b> About the role: We broadcast 24/7/365 in more than 15 languages from our broadcasting studios. At the core of our floor operations are our Game Presenters and Game Hosts, who lead the game in front of the camera, and our Shufflers, who prepare the cards. We are looking for Game Presenters who want to work in a fast-paced and international work environment for our studio in Malta. As a Game Presenter, you will spend most of your time in front of the camera leading games and interacting with our live players to provide an engaging and rewarding experience</p> <p><b>Requirements</b></p> <ul style="list-style-type: none"> <li>• To have fluent knowledge and understanding of the Italian language</li> <li>• The desire to provide exceptional customer service</li> <li>• To be a mature and hardworking individual who can work well as part of a team</li> <li>• Good communication skills</li> <li>• Positive, pro-active approach to work, with a flexible, can-do attitude</li> <li>• A sense of responsibility and aspire to be the best at what you do</li> <li>• The ability to work as part of a wider team and be adaptable to changing business needs – this could include changing shift patterns and providing cover for colleagues</li> <li>• To be an entertainer at heart</li> <li>• Previous international experience with a right to work in the EU is a plus but not necessary</li> </ul> <p><b>Training provided</b> Three weeks paid training (You will get to spend up to your first three weeks of your journey with us in our Evolution Academy where we teach you game technique and all that you need to know to be camera-ready &amp; be able to provide an excellent service to our clients while constantly maintaining the highest professional standards. All this while getting paid.) Any assistance with accommodation/relocation</p> <ul style="list-style-type: none"> <li>• Relocation package including flights &amp; accommodation for the first 20 nights in Malta (if applicable)</li> <li>• Dedicated Employee Experience team who will support during the relocation</li> </ul> <p><b>Any other benefits</b></p> <ul style="list-style-type: none"> <li>• A competitive salary</li> <li>• Monthly performance bonuses</li> <li>• Free night shift taxi service to &amp; from the studio</li> <li>• Free gym membership</li> <li>• Individual development and career progression opportunities</li> <li>• Opportunities to attend entertainment, make-up, modelling, healthy living, presentation skills, industry knowledge, and communication workshops</li> </ul> <p><b>Salary</b> Eur 18,000 - 23,500</p> <p><b>How will the interviews be held</b> Online (if not resident in Malta)</p> <p><b>Any other information</b> We do not require any specific work experience or skills for this role, but we need you to have good English, a strong work ethic, be open to learning new things, and ideally have worked at least part-time for a year or two, preferably with service-related tasks.</p> <p><b>To apply</b> CV and a covering email are to be sent by email to <a href="mailto:eures.recruitment.jobspplus@gov.mt">eures.recruitment.jobspplus@gov.mt</a> and in c.c. to <a href="mailto:eures@afolmet.it">eures@afolmet.it</a> and should be written in English. Please quote the vacancy name and number in your email.</p>
<b>Sede</b>	SAN GILJAN, Malta
<b>Numero posti</b>	10
<b>Email:</b>	<a href="mailto:eures.recruitment.jobspplus@gov.mt">eures.recruitment.jobspplus@gov.mt</a> and in c.c. to <a href="mailto:eures@afolmet.it">eures@afolmet.it</a>
<b>Scadenza:</b>	02/02/2025

Le offerte sono consultabili online al seguente link

[http://www.cittametropolitana.mi.it/sintesi/banchedati/Offerte\\_Eures\\_per\\_lavorare\\_in\\_Europa\\_.html](http://www.cittametropolitana.mi.it/sintesi/banchedati/Offerte_Eures_per_lavorare_in_Europa_.html)